#### vSECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

## Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act Of 1934

For The Quarterly Period Ended March 31, 2012

**Commission File Number: 0-52589** 

### ANCHOR FUNDING SERVICES, INC.

(Exact name of registrant as specified in its charter)



Delaware (State of jurisdiction of Incorporation)

20-5456087 (I.R.S. Employer Identification No.)

10801 Johnston Road. Suite 210 Charlotte, NC (Address of Principal Executive Offices)

28226 (Zip Code)

(866) 789-3863 (Registrant's telephone number)

Not Applicable

(Former name, address and fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Date File required to be submitted pursuant to Rule 405 of Regulation S-T during the 12 preceding months (or such shorter period that the registrant was required to submit and post such file). Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ]

Non-accelerated filer [ ]

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of March 31, 2012, the Company had a total of 18,634,369 shares of Common Stock outstanding, excluding 376,387 outstanding shares of Series 1 Preferred Stock convertible into 1,919,574 shares of Common Stock.

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Accelerated filer [ ]

Smaller reporting company [X]

#### CAUTIONARY STATEMENT ABOUT FORWARD-LOOKING STATEMENTS

This report contains certain "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, and are including this statement for purposes of these safe harbor provisions. "Forward-looking statements," which are based on certain assumptions and describe our future plans, strategies and expectations, may be identified by the use of such words as "believe," "expect," "anticipate," "should," "planned," "estimated" and "potential." Examples of forward-looking statements, include, but are not limited to, estimates with respect to our financial condition, results of operations and business that are subject to various factors that could cause actual results to differ materially from these estimates and most other statements that are not historical in nature. These factors include, but are not limited to, general and local economic conditions, changes in interest rates, deposit flows, demand for commercial, mortgage, consumer and other loans, real estate values, competition, changes in accounting principles, policies or guidelines, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting our operations, pricing, products and services. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect our financial results, is included in our other filings with the Securities and Exchange Commission.

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# ANCHOR FUNDING SERVICES, INC.

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

# ANCHOR FUNDING SERVICES, INC. CONSOLIDATED BALANCE SHEETS

# ASSETS

	(Unaudited) March 31, 2012		De	cember 31, 2011
CURRENT ASSETS:				
Cash	\$	523,670	\$	306,571
Retained interest in purchased accounts receivable, net		7,188,309		6,331,156
Earned but uncollected fee income		135,884		157,070
Prepaid expenses and other		72,446		70,924
Total current assets		7,920,309		6,865,721
PROPERTY AND EQUIPMENT, net		14,338		17,030
SECURITY DEPOSITS		5,486		5,486
	\$	7,940,133	\$	6,888,237

# LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:		
Due to financial institution	\$ 5,413,734	\$ 4,427,343
Accounts payable	73,011	45,376
Accrued payroll and related taxes	58,126	60,918
Accrued expenses	33,134	29,609
Collected but unearned fee income	 32,171	 36,939
Total current liabilities	5,610,176	4,600,185
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY		
PREFERRED STOCK, net of issuance costs of		
\$1,209,383	671,409	671,409
COMMON STOCK	1,863	1,863
ADDITIONAL PAID IN CAPITAL	7,470,522	7,465,386
ACCUMULATED DEFICIT	(5,813,837)	(5,850,606)
	2,329,957	2,288,052
	\$ 7,940,133	\$ 6,888,237

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## ANCHOR FUNDING SERVICES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS For the three months ended March 31,

	(U	naudited) 2012	()	Unaudited) 2011
FINANCE REVENUES	\$	542,496	\$	587,292
INTEREST EXPENSE - financial institution		(90,323)		(148,594)
INTEREST EXPENSE - related party		-	_	(2,240)
				400 450
NET FINANCE REVENUES BENEFIT FOR CREDIT LOSSES		452,173		436,458 32
BENEFTI FOR CREDIT E035E5			_	
FINANCE REVENUES, NET OF INTEREST EXPENSE				
AND CREDIT LOSSES		452,173		436,490
OPERATING EXPENSES		415,404		415,453
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		36,769		21,037
INCOME TRAES		50,709		21,037
INCOME TAXES		-		-
			_	
INCOME FROM CONTINUING OPERATIONS		36,769		21,037
LOSS FROM DISCONTINUED OPERATIONS				(4,000)
	<i>ф</i>		đ	15.025
NET INCOME	\$	36,769	\$	17,037
BASIC EARNINGS PER COMMON SHARE:				
INCOME FROM CONTINUING OPERATIONS	\$	-	\$	-
LOSS FROM DISCONTINUED OPERATIONS	-	-	+	-
NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDER	\$	-	\$	
DILUTED EARNINGS PER COMMON SHARE:				
INCOME FROM CONTINUING OPERATIONS	\$	-	\$	-
LOSS FROM DISCONTINUED OPERATIONS	-	-	-	-
NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDER	\$		\$	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING Basic		18,634,369		17,763,618
Dilutive	_	20,516,132	_	20,572,341
		20,310,132		20,372,341

The accompanying notes to consolidated financial statements are an integral part of these statements.

## ANCHOR FUNDING SERVICES, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY For the three months ended March 31, 2012

	I	Preferred Stock	Common Stock	-	Additional id in Capital	А	ccumulated. Deficit	Total
Balance, December 31, 2011	\$	671,409	\$ 1,863	\$	7,465,386	\$	(5,850,606)	\$ 2,288,052
Provision for compensation expense related to issued stock options		-	-		1,302		-	1,302
Provision for compensation expense related to issued warrants		-	-		3,834		-	3,834
Net income		-	-		-		36,769	36,769
Balance, March 31, 2012 (unaudited)	\$	671,409	\$ 1,863	\$	7,470,522	\$	(5,813,837)	\$ 2,329,957

The accompanying notes to the consolidated financial statements are an integral part of these statements.

#### ANCHOR FUNDING SERVICES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS For the three months ended March 31,

CASH FLOWS FROM OPERATING ACTIVITIES:	(Unaudited) 2012		2011	
Net income	\$	36,769	\$	21,037
Loss from discontinued operations		-		(4,000)
Adjustments to reconcile net income to net cash				
(used in) provided by operating activities:				
Depreciation and amortization		5,041		5,043
Compensation expense related to issuance of stock options		1,302		58
Compensation expense related to issuance of warrants		3,834		-
(Increase) decrease in retained interest in purchased				
accounts receivable		(857,153)		405,533
Decrease in earned but uncollected		21,186		51,826
(Increase) in prepaid expenses and other		(1,522)		(1,364)
Increase in accounts payable		27,635		70,421
(Decrease) increase in accrued payroll and related taxes		(2,792)		2,562
(Decrease) increase in collected but not earned		(4,768)		10,199
Increase (decrease) in accrued expenses		3,525		(19,756)
Net cash (used in) provided by operating activities		(766,943)	-	541,559
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(2,349)		(3,186)
Net cash used in investing activities		(2,349)		(3,186)
			_	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from (repayments to) financial institution, net		986,391		(137,936)
Repayments to lender		-		(50,000)
Net cash provided by (used in) financing activities		986,391		(187,936)
The cash provided by (abed in) maneing dearnies		500,551		(107,550)
INCREASE IN CASH		217,099		350,437
CASH, beginning of period		306,571		163,320
CASH, end of period	\$	523,670	\$	513,757
	·	,	<u> </u>	,

The accompanying notes to the consolidated financial statements are an integral part of these statements.

### ANCHOR FUNDING SERVICES, INC.

#### **Notes To Consolidated Financial Statements**

#### Three Months Ended March 31, 2012 and 2011

#### (Unaudited)

The Consolidated Balance Sheet as of March 31, 2012, the Consolidated Statements of Operations and Consolidated Statements of Changes In Stockholders' Equity for the three months ended March 31, 2012 and the Consolidated Statements of Cash Flows for the three months ended March 31, 2012 and 2011 have been prepared by us without audit. In the opinion of Management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly in all material respects our financial position as of March 31, 2012, results of operations for the three months ended March 31, 2012 and 2011 and cash flows for the three months ended March 31, 2012, and are not necessarily indicative of the results to be expected for the full year.

This report should be read in conjunction with our Form 10-K for our fiscal year ended December 31, 2011.

#### 1. BACKGROUND AND DESCRIPTION OF BUSINESS:

The consolidated financial statements include the accounts of Anchor Funding Services, Inc. (formerly BTHC XI, Inc.) and its wholly owned subsidiary, Anchor Funding Services, LLC ("Anchor"). On October 6, 2010, we completed the rescission of our acquisition of certain assets of Brookridge Funding, LLC that occurred on December 7, 2009. On October 6, 2010, the Minority members of our 80% owned subsidiary Brookridge Funding Services, LLC ("Brookridge") purchased Anchor's interest in Brookridge at book value of approximately \$783,000. The consolidated statements of operations and the consolidated statements of cash flows for the three months ended March 31, 2011 reflect the historical operations of Brookridge as discontinued operations. Accordingly, we have generally presented the notes to our consolidated financial statements on the basis of continuing operations. In addition, unless stated otherwise, any reference to income statement items in these financial statements refers to results from continuing operations.

Anchor Funding Services, Inc. is a Delaware corporation. Anchor Funding Services, Inc. has no operations; substantially all operations of the Company are the responsibility of Anchor Funding Services, LLC.

Anchor Funding Services, LLC is a North Carolina limited liability company. Anchor Funding Services, LLC was formed for the purpose of providing factoring and back office services to businesses located throughout the United States of America.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

**Principles of Consolidation** - The accompanying consolidated financial statements include the accounts of Anchor Funding Services, Inc. and, its wholly owned subsidiary, Anchor Funding Services, LLC (continuing operations). Anchor's former 80% interest in Brookridge Funding Services, LLC is reflected in the consolidated statements of operations and the consolidated statements of cash flows as discontinued operations for the three months ended March 31, 2011.

**Estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("US GAAP") requires management to make estimates that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition – The Company charges fees to its customers in one of two ways as follows:

- 1) **Fixed Transaction Fee.** Fixed transaction fees are a fixed percentage of the purchased invoice and purchase order advance. This percentage does not change from the date the purchased invoice is funded until the date the purchased invoice is collected.
- 2) <u>Variable Transaction Fee.</u> Variable transaction fees are variable based on the length of time the purchased invoice and purchase order advance is outstanding. As specified in its contract with the client, the Company charges variable increasing percentages of the purchased invoice or purchase order advance as time elapses from the purchase date to the collection date.

For both Fixed and Variable Transaction fees, the Company recognizes revenue by using one of two methods depending on the type ofcustomer. For new customers the Company recognizes revenue using the cost recovery method. For established customers the Company recognizes revenue using the accrual method.

Under the cost recovery method, all revenue is recognized upon collection of the entire amount of purchased accounts receivable.

The Company considers new customers to be accounts whose initial funding has been within the last three months or less. Management believes it needs three months of history to reasonably estimate a customer's collection period and accrued revenues. If three months of history has a limited number of transactions, the cost recovery method will continue to be used until a reasonable revenue estimate can be made based on additional history. Once the Company obtains sufficient historical experience, it will begin using the accrual method to recognize revenue.

For established customers the Company uses the accrual method of accounting. The Company applies this method by multiplying the historical yield, for each customer, times the amount advanced on each purchased invoice outstanding for that customer, times the portion of a year that the advance is outstanding. The customers' historical yield is based on the Company's last six months of experience with the customer along with the Company's experience in the customer's industry, if applicable.

The amounts recorded as revenue under the accrual method described above are estimates. As purchased invoices and purchase order advances are collected, the Company records the appropriate adjustments to record the actual revenue earned on each purchased invoice and purchase order advance. Adjustments from the estimated revenue to the actual revenue have not been material.

**Retained Interest in Purchased Accounts Receivable** – Retained interest in purchased accounts receivable represents the gross amount of invoices purchased and advances on purchase orders from clients less amounts maintained in a reserve account. For factoring transactions, the Company purchases a customer's accounts receivable and advances them a percentage of the invoice total. The difference between the purchase price and amount advanced is maintained in a reserve account. The reserve account is used to offset any potential losses the Company may have related to the purchased accounts receivable. For purchase order transactions, the company advances and pays for up to 100% of the product's cost.

The Company's factoring and security agreements with their customers include various recourse provisions requiring the customers to repurchase accounts receivable if certain conditions, as defined in the factoring and security agreement, are met.

Senior management reviews the status of uncollected purchased accounts receivable and purchase order advances monthly to determine if any are uncollectible. The Company has a security interest in the accounts receivable and inventory purchased and, on a case-by-case basis, may have additional collateral. The Company files security interests in the property securing their advances. Access to this collateral is dependent upon the laws and regulations in each state where the security interest is filed. Additionally, the Company has varying types of personal guarantees from their customers relating to the purchased accounts receivable and purchase order advances.

Management considered approximately \$17,500 of their March 31, 2012 and December 31, 2011 retained interest in purchased accounts receivable to be uncollectible.

Management believes the fair value of the retained interest in purchased accounts receivable approximates its recorded value because of the relatively short term nature of the purchased receivable and the fact that the majority of these invoices have been subsequently collected. As of March 31, 2012, accounts receivable purchased over 90 days old and still accruing fees totaled approximately \$106,100.

**Property and Equipment** – Property and equipment, consisting of furniture and fixtures and computers and software, are stated at cost. Depreciation is provided over the estimated useful lives of the depreciable assets using the straight-line method. Estimated useful lives range from 2 to 7 years.

Advertising Costs – The Company charges advertising costs to expense as incurred. Total advertising costs were approximately \$68,000 and \$58,000 for the quarters ended March 31, 2012 and 2011, respectively.

**Earnings per Share** – Basic net income per share is computed by dividing the net income for the period by the weighted average number of common shares outstanding during the period. Dilutive earnings per share include the potential impact of dilutive securities, such as convertible preferred stock, stock options and stock warrants. The dilutive effect of stock options and warrants is computed using the treasury stock method, which assumes the repurchase of common shares at the average market price.

Under the treasury stock method, options and warrants will have dilutive effect when the average price of common stock during the period exceeds the exercise price of options or warrants. For the quarters ending March 31, 2012 and 2011, the average price of common stock was less than the exercise price of the options and warrants.

Also when there is a year-to-date loss from continuing operations, potential common shares have not been included in the computation of diluted earnings per share, since they would have an anti-dilutive effect.

**Stock Based Compensation** - The fair value of transactions in which the Company exchanges its equity instruments for employee services (share-based payment transactions) must be recognized as an expense in the financial statements as services are performed.

Compensation expense is determined by reference to the fair value of an award on the date of grant and is amortized on a straight-line basis over the vesting period. We have elected to use the Black-Scholes-Merton (BSM) pricing model to determine the fair value of all stock option awards.

See Note 8 for the impact on the operating results for the three months ended March 31, 2012 and 2011.

Fair Value of Financial Instruments – The carrying value of cash equivalents, retained interest in purchased accounts receivable, due to financial institution, accounts payable and accrued liabilities approximates their fair value.

**Cash and Cash Equivalents** – Cash and cash equivalents consist primarily of highly liquid cash investment funds with original maturities of three months or less when acquired.

**Income Taxes** – The Company is a "C" corporation for income tax purposes. In a "C" corporation income taxes are provided for the tax effects of transactions reported in the financial statements plus deferred income taxes related to the differences between financial statement and taxable income.

The primary differences between financial statement and taxable income for the Company are as follows:

Compensation costs related to the issuance of stock options
Use of the reserve method of accounting for bad debts
Differences in basis of property and equipment between financial and income tax reporting
Net operating loss carryforwards.

The deferred tax asset represents the future tax return consequences of utilizing these items. Deferred tax assets are reduced by a valuation reserve, when management is uncertain if the net deferred tax assets will ever be realized.

The Company applied guidance for accounting for uncertainty in income tax positions to all its tax positions, including tax positions taken and those expected to be taken, under the transition provision of the related FASB interpretation. For the three months ended March 31, 2012 and 2011, the Company recognized no liability for uncertain tax positions.

The Company classifies interest accrued on unrecognized tax benefits with interest expense. Penalties accrued on unrecognized tax benefits are classified with operating expenses.

#### **Recent Accounting Pronouncements –**

In April 2011, Financial Accounting Standards Board, or FASB, issued Accounting Standards Update 2011-02 – A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, or ASU 2011-02. This standard amends previous guidance provided in Accounting Standards Codification 310-40-Receivables-Troubled Debt Restructurings by Creditors. ASU 2011-02 provides additional guidance and criteria on how companies should determine whether a restructuring or refinancing of an existing financial receivable represents a troubled debt restructuring. Companies must assess whether the restructuring or refinancing of an existing financial receivable is a troubled debt restructuring in order to determine how to account for the remaining unamortized portion of certain fees, such as origination fees, associated with the original debt investment. ASU-2011-02 is effective for the first interim period beginning on or after June 15, 2011. We adopted this standard beginning with the quarter ended September 30, 2011. Our adoption of this update did not have a material impact on our financial position or results of operations.

In May 2011, the "FASB" issued an update to Topic 820—Fair Value Measurements and Disclosures of the Accounting Standards Codification. This update provides guidance on how fair value accounting should be applied where its use is already required or permitted by other standards. The guidance does not extend the use of fair value accounting. We adopted this guidance effective January 1, 2012, as required, and the adoption did not have a significant impact to our consolidated financial statements.



In June 2011, the FASB issued an update to Topic 220—Comprehensive Income of the Accounting Standards Codification. The update is intended to increase the prominence of other comprehensive income in the financial statements. The guidance requires that we present components of changes in comprehensive income in either one continuous or two separate, but consecutive, financial statements and no longer permits the presentation of comprehensive income in the Consolidated Statement of Shareholders' Equity. We adopted this new guidance effective January 1, 2012, as required. The adoption did not have a significant impact on our consolidated financial statements. We are now presenting components of comprehensive income on one statement, our unaudited Consolidated Statements of Income and Other Comprehensive Income.

# 3. RETAINED INTEREST IN PURCHASED ACCOUNTS RECEIVABLE:

Retained interest in purchased accounts receivable consists of the following:

			D	ecember 31,
	Ma	March 31, 2012		2011
Purchased accounts receivable outstanding	\$	8,821,766	\$	7,655,933
Purchase order advances		11,095		105,000
Reserve account		(1,627,052)		(1,412,277)
Allowance for uncollectible invoices		(17,500)		(17,500)
	\$	7,188,309	\$	6,331,156

Retained interest in purchased accounts receivable consists, excluding the allowance for uncollectible invoices, of United States companies in the following industries:

			De	ecember 31,
	Ma	rch 31, 2012		2011
Staffing	\$	53,471	\$	548,031
Transportation		1,433,068		1,831,051
Service		4,950,751		3,969,574
Other		768,519		-
	\$	7,205,809	\$	6,348,656

Total purchased invoices were as follows:

	For the quarters ended March 31,		
	2012		2011
Purchased invoices	\$ 20,245,117	\$	20,574,194
Purchase order advances	96,730		948,815
	\$ 20,341,847	\$	21,523,009

# 4. PROPERTY AND EQUIPMENT:

Property and equipment consist of the following:

		Ν	1arch 31,	De	cember 31,
	Estimated Useful Lives		2012		2011
Furniture and fixtures	2-5 years	\$	44,731	\$	44,731
Computers and software	3-7 years		174,910		172,561
			219,641	_	217,292
Less: accumulated depreciation			(205,303)		(200,262)
				_	
		\$	14,338	\$	17,030

Depreciation expense was \$5,041 and \$5,043 for the quarters ended March 31, 2012 and 2011, respectively.

## 5. DUE TO FINANCIAL INSTITUTION:

On November 8, 2011, Anchor entered into a Rediscount Credit Facility with a Commercial Bank that was effective November 30, 2011 and replaced its prior credit facility. The maximum amount that can be borrowed under the facility is \$10 million and the Bank will advance up to 80% of Anchor's advances to its clients. Anchor pays interest on advances monthly at the 90 Day Libor Rate plus 6.25% and various other monthly fees as defined in the agreement. The agreement requires that Anchor maintain at all times a ratio of debt to tangible net worth of no more than four to one (4:1). The agreement contains customary representations and warranties, events of default and limitations, among other provisions. The agreement is collateralized by a first lien on all Anchors' assets. The agreement's anniversary date is November 30, 2012 and automatically renews each year for an additional year provided that the Company has not provided 60 days' notice to the Bank in advance of the anniversary date. This facility contains certain standard covenants, representations and warranties for loans of this type. In the event that we fail to comply with the covenant(s) and the lender does not waive such non-compliance, we could be in default of our credit facility, which could subject us to penalty rates of interest and accelerate the maturity of the outstanding balances in addition to other legal remedies, including foreclosure on collateral. The Company's President and CEO have provided validity guarantees to the Bank. Anchor owed this financial institution \$5,413,734 as of March 31, 2012 and \$4,427,343 as of December 31, 2011.

On, November 30, 2009, Anchor Funding Services, LLC, entered into a \$7 million senior Accounts Receivable (A/R) Credit Facility with a maximum amount of up to \$9 million with lender approval. This funding facility was based upon Anchor's submission and approval of eligible accounts receivable. This facility replaced Anchor's revolving credit facility from another financial institution. Anchor paid .5% for the first 30 days of the face value for each invoice funded and .016% for each day thereafter until collected. In addition, interest on advances was paid monthly at the Prime Rate plus 2.0%. Anchor paid the financial institution various other monthly fees as defined in the agreement. The agreement required that Anchor use \$1,000,000 of its own funds first to finance its clients. The agreement contained customary representations and warranties, events of default and limitations, among other provisions. The agreement was collateralized by a first lien on all Anchors' assets. Borrowings on this agreement were partially guaranteed by the Company's President and Chief Executive Officer. The partial guarantee was \$250,000 each. On February 10, 2011, Anchor's agreement with this financial institution was amended such that beginning February 10, 2011, Anchor would no longer pay discount fees and Anchor would pay interest on advances at the Prime Rate plus 8.0% through November 30, 2011 and at the Prime Rate plus 9.0% thereafter. On September 22, 2011, Anchor gave notice to this financial institution that it was electing not to renew the facility when it expired at the end of its current term on November 30, 2011, so that it could enter into the Rediscount Credit Facility described above.

## 6. CAPITAL STRUCTURE:

The Company's capital structure consists of preferred and common stock as described below:

**Preferred Stock** – The Company is authorized to issue 10,000,000 shares of \$.001 par value preferred stock. The Company's Board of Directors determines the rights and preferences of its preferred stock.

On January 31, 2007, the Company filed a Certificate of Designation with the Secretary of State of Delaware. Effective with this filing, 2,000,000 preferred shares became Series 1 Convertible Preferred Stock. Series 1 Convertible Preferred Stock will rank senior to Common Stock.

Series 1 Convertible Preferred Stock is convertible into 5.1 shares of the Company's Common Stock. The holder of the Series 1 Convertible Preferred Stock has the option to convert the shares to Common Stock at any time. Upon conversion all accumulated and unpaid dividends will be paid as additional shares of Common Stock.

The dividend rate on Series 1 Convertible Preferred Stock is 8%. Dividends on Series 1 Convertible Preferred Stock ceased to accrue on the earlier of December 31, 2009, or the date they were converted to Common Shares. Thereafter, the holders of Series 1 Convertible Preferred Stock have the same dividend rights as holders of Common Stock, as if the Series 1 Convertible Preferred Stock had been converted to Common Stock.

**Common Stock** – The Company is authorized to issue 65,000,000 shares of \$.0001 par value Common Stock. Each share of Common Stock entitles the holder to one vote at all stockholder meetings. Dividends on Common Stock will be determined annually by the Company's Board of Directors.



The shares issued in Series 1 Convertible Preferred Stock and Common Stock as of March 31, 2012 and December 31, 2011 is summarized as follows:

	Series 1	
	Convertible	Common
	Preferred Stock	Stock
Balance, December 31, 2011	376,371	18,634,369
Preferred Stock Conversions	-	-
Common Stock Issuances	-	-
Balance March 31, 2012	376,371	18,634,369

## 7. RELATED PARTY TRANSACTION

#### Due to Lender

On April 26, 2011, upon approval of the Board, Anchor entered into a Promissory Note for up to \$2 million from MGM. The money to be borrowed under the note was subordinate to Anchor's accounts receivable credit facility with a senior lender, which required funds employed to be no less than \$5,000,000 before Anchor borrowed funds from MGM. The Promissory Note is to assist Anchor in providing factoring and purchase order funding facilities to some of its clients and it replaces an earlier agreement between the parties. This facility may supplement Anchor's \$10 Million Rediscount Credit Facility with a Commercial Bank. The MGM Promissory Note is a demand note payable together with interest at the rate of 11% per annum. If mutually agreed upon in writing by Anchor and MGM, and if Anchor's purchase order fundings exceed \$1 Million, then interest may accrue on the portion of the unpaid balance of this Note that is funding purchase order advances that are in excess of \$1 Million at a rate equal to twenty percent (20%) per annum. Anchor owed \$0 to MGM under the Promissory Note as of March 31, 2012 and December 31, 2011.

### 8. EMPLOYMENT AND STOCK OPTION AGREEMENTS:

On January 31, 2007, the Board adopted our 2007 Omnibus Equity Compensation Plan (the "Plan"), with 2,100,000 common shares authorized for issuance under the Plan. In October 2009 the Company's stockholders approved an increase in the number of shares covered by the Plan to 4,200,000 shares.

The general purpose of the plan is to provide an incentive to the Company's employees, directors and consultants by enabling them to share in the future growth of the business.

At closing of the exchange transaction described above, M. Rubin and Brad Bernstein ("B. Bernstein"), the President of the Company, entered into employment contracts and stock option agreements. Additionally, at closing two non-employee directors entered into stock option agreements.

The following summarizes M. Rubin's employment agreement and stock options:

- The employment agreement with M. Rubin currently retains his services as Co-chairman and Chief Executive Officer through January 31, 2013.
- An annual salary of \$1 until, the first day of the first month following such time as the Company, shall have, within any period beginning on January 1 and ending not more than 12 months thereafter, earned pre-tax net income exceeding \$1,000,000, M. Rubin's base salary shall be adjusted to an amount, to be mutually agreed upon between M. Rubin and the Company, reflecting the fair value of the services provided, and to be provided, by M. Rubin taking into account (i) his position, responsibilities and performance, (ii) the Company's industry, size and performance, and (iii) other relevant factors. M. Rubin is eligible to receive annual bonuses as determined by the Company's compensation committee. M. Rubin shall be entitled to a monthly automobile allowance of \$1,500.
- 10-year options to purchase 650,000 shares exercisable at \$1.25 per share, pursuant to the Company's 2007 Omnibus Equity Compensation Plan. As of February 28, 2009, these options are fully vested.
- In March 2012, M. Rubin received 10 year options to purchase 250,000 shares of the Company's Common Stock at an exercise price of \$.17 per share.



The following summarizes B. Bernstein's employment agreement and stock options:

- The employment agreement with B. Bernstein currently retains his services as President through January 31, 2013.
- An annual salary of \$240,000. The Board may periodically review B. Bernstein's base salary and may determine to increase (but not decrease) the base salary in accordance with such policies as the Company may hereafter adopt from time to time. The Board approved an annual bonus program for Mr. Bernstein commencing with the 2011 fiscal year and ending with the 2014 fiscal year. The annual bonus is equal to 5% of annual net income provided net income is equal to or greater than \$200,000. The bonus is calculated on the Company's audited US GAAP financial statements. B. Bernstein shall be entitled to a monthly automobile allowance of \$1,000.
- 10-year options to purchase 950,000 shares exercisable at \$1.25 per share, pursuant to the Company's 2007 Omnibus Equity Compensation Plan. As of February 28, 2009, these options are fully vested.
- In March 2012, Brad Bernstein received 10 year options to purchase 250,000 shares of the Company's Common Stock at an exercise price of \$.17 per share.

The following summarizes employee stock option agreements entered into with five employees:

 10-year options to purchase 50,000 shares exercisable at prices of \$1.00 and \$1.25 per share, pursuant to the Company's 2007 Omnibus Equity Compensation Plan. The grant dates range from September 28, 2007 to November 30, 2009. Vesting periods range from one to four years. If any employee ceases being employed by the Company for any reason, all vested and unvested options shall terminate immediately.

The following table summarizes information about stock options as of March 31, 2012:

 Exercise Price	Number Outstanding	Remaining Contractual Life	Number Exercisable
\$ 1.25	1,885,000	6 years	1,883,750
\$ 1.00	45,000	8 years	17,500
\$ 0.62	500,000	8 years	500,000
\$ 0.17	500,000	10 years	500,000
	2,930,000		2,901,250

The Company recorded the issuance of these options in accordance with ASC 718. The following information was input into a Black Scholes option pricing model.

Exercise price	\$ 0.17 to \$1.25
Term	10 years
Volatility	.42 to 2.50
Dividends	0%
	0.10% to
Discount rate	4.75%

The pre-tax fair value effect recorded for these options in the statement of operations for the quarters ending March 31, 2012 and 2011 was as follows: 2011 2010

Fully vested stock options	\$ 714	\$ -
Unvested portion of stock options	 587	 1,189
	1,301	1,189
Benefit for expired stock options	 -	 1,131
Provision	\$ 1,301	\$ 58

## 9. WARRANTS

In March, 2007, the placement agent was issued warrants to purchase 1,342,500 shares of the Company's common stock. These warrants were due to expire on January 31, 2012, but were extended by the Company for an additional year. The following information was input into a Black Scholes option pricing model to compute a per warrant price of \$.24 for the extended warrants:

	Original	E	xtension
Exercise price	1.10	\$	1.10
Term	5 years		6 years
Volatility	2.5%		42%
Dividends	0%		0%
Discount rate	4.7%		.05%

On December 7, 2009, the Company received gross proceeds of \$500,002 from the sale of 500,002 shares of common stock and ten year warrants to purchase 2,000,004 shares of common stock exercisable at \$1.00 per share. The Black Scholes option pricing model was used to compute the fair value of the warrants.

The following table summarizes information about stock warrants as of March 31, 2012:

		Weighted Average	
Exercise	Number	Remaining	Number
 Price	Outstanding	Contractual Life	Exercisable
\$ 1.10	1,342,500	1 year	1,342,500
\$ 1.00	2,000,004	8 years	2,000,004

#### **10. CONCENTRATIONS:**

Revenues – The Company recorded revenues from United States companies in the following industries as follows:

	Industry			month ch 31,	nths ending 31,	
			2012		2011	
Staffing			\$ 27,670	\$	34,081	
Transportation			156,729		162,765	
Service			351,016		300,725	
Other			7,081		36,369	
Publishing			-		53,352	
			\$ 542,496	\$	587,292	

**Major Customers** – For the three months ended March 31, 2012, the Company's largest customer by revenues was a food service company which accounted for 10.21% of its revenues for the three months ended March 31, 2012. For the three months ended March 31, 2011, the Company's largest customer by revenues was a publishing company which accounted for 9% of its revenues. In March 2011, this customer paid all of its fees and obligations to the Company and no longer required the Company's services.

**Cash** – The Company places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation (FDIC) provides coverage up to \$250,000 for substantially all depository accounts. As of March 31, 2012, the Company had approximately \$273,000 in excess of the insured limits.

## 11. SUPPLEMENTAL DISCLOSURES OF CASH FLOW:

Cash paid for interest was as follows:

	F	For the three months ending March 31,		
		2012		2011
To a financial institution	\$	90,323	\$	146,989
To a related party		-		2,240
Total	\$	90.323	\$	149,229

Non-cash financing and investing activities consisted of the following:

For the three months ending March 31, 2012

None.

For the three months ending March 31, 2011

None.

## **12. INCOME TAXES:**

As of December 31, 2011, the Company had approximately \$4 million of net operating loss carryforwards ("NOL") for income tax purposes. The NOL's expire in various years from 2022 through 2025. The Company's use of operating loss carryforwards is subject to limitations imposed by the Internal Revenue Code. Management believes that the deferred tax assets as of March 31, 2012 do not satisfy the realization criteria and has recorded a valuation allowance for the entire net tax asset. By recording a valuation allowance for the entire amount of future tax benefits, the Company has not recognized a deferred tax benefit for income taxes in its statements of operations.

#### **13. COMMITMENTS AND CONTINGENCIES:**

#### Lease Commitments

The Company has lease agreements for office space in Charlotte, NC, and Boca Raton, FL. All lease agreements are with unrelated parties.

There are two Charlotte leases for adjoining spaces that expire on May 31, 2012 and may be renewed for an additional year. The monthly rent for the combined space is approximately \$2,340. The Company plans to renew this lease for an additional year.

Beginning November 1, 2009, the company entered into a 24 month lease for office space in Boca Raton, FL. The monthly rental is approximately \$1,313. On October 6, 2011, this lease was renewed for an additional two years.

The rental expense for the three months ended March 31, 2012 and 2011 was approximately \$11,200 and \$10,950, respectively.

#### Contingencies

We are not a party to any pending material legal proceedings except as described below. To our knowledge, no governmental authority is contemplating commencing a legal proceeding in which we would be named as a party.

On October 22, 2010, the Company filed a complaint in the Superior Court of Stamford/Norwalk, Connecticut against the Administrators of the Estate of David Harvey ("Harvey") to recoup a credit loss incurred by the Company's former subsidiary, Brookridge Funding Services, LLC. Harvey was the owner of a Company that caused the credit loss and the Company is pursuing its rights under the personal guarantee that Harvey provided. The Complaint is demanding principal of approximately \$485,000 plus interest and damages.

### 14. ACQUSITION AND DISCONTINUED OPERATIONS:

On October 6, 2010, Anchor Funding Services, Inc. entered into a Rescission Agreement with the Minority Members, namely, John A. McNiff, III and Michael P. Hilton (collectively the "Buyers") of Brookridge Funding Services, LLC ("Brookridge"). Any Brookridge transactions are reclassified as discontinued operations in the Consolidated Financial Statements for the three months ended March 31, 2012 and 2011. For the three months ended March 31, 2012 and 2011 there were \$0 and \$4,000 of expenses related to discontinued operations, respectively.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of our financial condition and results of operations together with our consolidated financial statements and the related notes appearing at the end of our Form 10-K for the fiscal year ended December 31, 2011. Some of the information contained in this discussion and analysis or set forth elsewhere in this form 10-Q, including information with respect to our plans and strategy for our business and related financing, includes forward-looking statements that involve risks and uncertainties. You should review the "Risk Factors" section of our Form 10-K for the fiscal year ended December 31, 2011 for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

#### **Executive Overview**

Our business objective is to create a well-recognized, national financial services firm for small businesses providing accounts receivable funding (factoring), outsourcing of accounts receivable management including collections and the risk of customer default and other specialty finance products including, but not limited to purchase order funding and government contract funding. For certain service businesses, Anchor also provides back office support including payroll, payroll tax compliance and invoice processing services. We provide our services to clients nationwide and may expand our services internationally in the future. We plan to achieve our growth objectives as described below through a combination of strategic and add-on acquisitions of other factoring and related specialty finance firms that serve small businesses in the United States and Canada and internal growth through various marketing initiatives. Our principal operations for Anchor are located in Charlotte, North Carolina. We maintain an executive office in Boca Raton, Florida which includes the Company's sales and marketing functions.

#### Summary of Critical Accounting Policies

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. On an on-going basis, management evaluates its estimates and judgments, including those related to credit provisions, intangible assets, contingencies, litigation and income taxes. Management bases its estimates and judgments on historical experience as well as various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Management believes the following critical accounting policies, among others, reflect the more significant judgments and estimates used in the preparation of our financial statements.

#### **Summary of Critical Accounting Policies and Estimates**

**Principles of Consolidation** - The accompanying consolidated financial statements include the accounts of Anchor Funding Services, Inc. and, its wholly owned subsidiary, Anchor Funding Services, LLC (continuing operations). Anchor's former 80% interest in Brookridge Funding Services, LLC is reflected in the consolidated statements of operations and the consolidated statements of cash flows as discontinued operations for the three months ended March 31, 2011.

**Estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("US GAAP") requires management to make estimates that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition – The Company charges fees to its customers in one of two ways as follows:

1) <u>Fixed Transaction Fee.</u> Fixed transaction fees are a fixed percentage of the purchased invoice and purchase order advance. This percentage does not change from the date the purchased invoice is funded until the date the purchased invoice is collected.

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2) <u>Variable Transaction Fee.</u> Variable transaction fees are variable based on the length of time the purchased invoice and purchase order advance is outstanding. As specified in its contract with the client, the Company charges variable increasing percentages of the purchased invoice or purchase order advance as time elapses from the purchase date to the collection date.

For both Fixed and Variable Transaction fees, the Company recognizes revenue by using one of two methods depending on the type of customer. For new customers the Company recognizes revenue using the cost recovery method. For established customers the Company recognizes revenue using the accrual method.

Under the cost recovery method, all revenue is recognized upon collection of the entire amount of purchased accounts receivable.

The Company considers new customers to be accounts whose initial funding has been within the last three months or less. Management believes it needs three months of history to reasonably estimate a customer's collection period and accrued revenues. If three months of history has a limited number of transactions, the cost recovery method will continue to be used until a reasonable revenue estimate can be made based on additional history. Once the Company obtains sufficient historical experience, it will begin using the accrual method to recognize revenue.

For established customers the Company uses the accrual method of accounting. The Company applies this method by multiplying the historical yield, for each customer, times the amount advanced on each purchased invoice outstanding for that customer, times the portion of a year that the advance is outstanding. The customers' historical yield is based on the Company's last six months of experience with the customer along with the Company's experience in the customer's industry, if applicable.

The amounts recorded as revenue under the accrual method described above are estimates. As purchased invoices and purchase order advances are collected, the Company records the appropriate adjustments to record the actual revenue earned on each purchased invoice and purchase order advance. Adjustments from the estimated revenue to the actual revenue have not been material.

**Retained Interest in Purchased Accounts Receivable** – Retained interest in purchased accounts receivable represents the gross amount of invoices purchased and advances on purchase orders from clients less amounts maintained in a reserve account. For factoring transactions, the Company purchases a customer's accounts receivable and advances them a percentage of the invoice total. The difference between the purchase price and amount advanced is maintained in a reserve account. The reserve account is used to offset any potential losses the Company may have related to the purchased accounts receivable. For purchase order transactions, the company advances and pays for up to 100% of the product's cost.

The Company's factoring and security agreements with their customers include various recourse provisions requiring the customers to repurchase accounts receivable if certain conditions, as defined in the factoring and security agreement, are met.

Senior management reviews the status of uncollected purchased accounts receivable and purchase order advances monthly to determine if any are uncollectible. The Company has a security interest in the accounts receivable and inventory purchased and, on a case-by-case basis, may have additional collateral. The Company files security interests in the property securing their advances. Access to this collateral is dependent upon the laws and regulations in each state where the security interest is filed. Additionally, the Company has varying types of personal guarantees from their customers relating to the purchased accounts receivable and purchase order advances.

Management considered approximately \$17,500 of their March 31, 2012 and December 31, 2011 retained interest in purchased accounts receivable to be uncollectible.

Management believes the fair value of the retained interest in purchased accounts receivable approximates its recorded value because of the relatively short term nature of the purchased receivable and the fact that the majority of these invoices have been subsequently collected. As of March 31, 2012, accounts receivable purchased over 90 days old and still accruing fees totaled approximately \$106,100.

**Property and Equipment** – Property and equipment, consisting of furniture and fixtures and computers and software, are stated at cost. Depreciation is provided over the estimated useful lives of the depreciable assets using the straight-line method. Estimated useful lives range from 2 to 7 years.

Advertising Costs – The Company charges advertising costs to expense as incurred. Total advertising costs were approximately \$68,000 and \$58,000 for the quarters ended March 31, 2012 and 2011, respectively.



**Earnings per Share** – Basic net income per share is computed by dividing the net income for the period by the weighted average number of common shares outstanding during the period. Dilutive earnings per share include the potential impact of dilutive securities, such as convertible preferred stock, stock options and stock warrants. The dilutive effect of stock options and warrants is computed using the treasury stock method, which assumes the repurchase of common shares at the average market price.

Under the treasury stock method, options and warrants will have dilutive effect when the average price of common stock during the period exceeds the exercise price of options or warrants. For the quarters ending March 31, 2012 and 2011, the average price of common stock was less than the exercise price of the options and warrants.

Also when there is a year-to-date loss from continuing operations, potential common shares have not been included in the computation of diluted earnings per share, since they would have an anti-dilutive effect.

**Stock Based Compensation** - The fair value of transactions in which the Company exchanges its equity instruments for employee services (share-based payment transactions) must be recognized as an expense in the financial statements as services are performed.

Compensation expense is determined by reference to the fair value of an award on the date of grant and is amortized on a straight-line basis over the vesting period. We have elected to use the Black-Scholes-Merton (BSM) pricing model to determine the fair value of all stock option awards.

See Note 8 for the impact on the operating results for the three months ended March 31, 2012 and 2011.

**Fair Value of Financial Instruments** – The carrying value of cash equivalents, retained interest in purchased accounts receivable, due to financial institution, accounts payable and accrued liabilities approximates their fair value.

**Cash and Cash Equivalents** – Cash and cash equivalents consist primarily of highly liquid cash investment funds with original maturities of three months or less when acquired.

**Income Taxes** – The Company is a "C" corporation for income tax purposes. In a "C" corporation income taxes are provided for the tax effects of transactions reported in the financial statements plus deferred income taxes related to the differences between financial statement and taxable income.

The primary differences between financial statement and taxable income for the Company are as follows:

·Compensation costs related to the issuance of stock options

·Use of the reserve method of accounting for bad debts

·Differences in basis of property and equipment between financial and income tax reporting

·Net operating loss carryforwards.

The deferred tax asset represents the future tax return consequences of utilizing these items. Deferred tax assets are reduced by a valuation reserve, when management is uncertain if the net deferred tax assets will ever be realized.

The Company applied guidance for accounting for uncertainty in income tax positions to all its tax positions, including tax positions taken and those expected to be taken, under the transition provision of the related FASB interpretation. For the three months ended March 31, 2012 and 2011, the Company recognized no liability for uncertain tax positions.

The Company classifies interest accrued on unrecognized tax benefits with interest expense. Penalties accrued on unrecognized tax benefits are classified with operating expenses.

### **Results of Operations**

Three Months Ended March 31, 2012 vs. Three Months Ended March 31, 2011

The following table compares the operating results for the three months ended March 31, 2012 and March 31, 2011:

	Three Months Ended March 31,						
		2012		2011		\$ Change	% Change
Finance revenues	\$	542,496	\$	587,292	\$	(44,796)	(7.6)
Interest income (expense), net and commissions		(90,323)		(150,834)		60,511	40.1
Net finance revenues		452,173		436,458		15,715	3.6
Benefit for credit losses		-		32		(32)	-
Finance revenues, net of interest expense and credit losses		452,173	_	436,490		15,683	3.6
Operating expenses		415,404		415,453		(49)	-
Net income from continuing operations before income taxes		36,769		21,037		15,732	74.8
Income tax (provision) benefit:		-		-		-	-
Income from continuing operations		36,769		21,037		15,732	74.8
Loss from discontinued operations		-		(4,000)		4,000	-
Net income	\$	36,769	\$	17,037	\$	19,732	115.8

Finance revenues decreased 7.6% for the three months ended March 31, 2012 to \$542,496 compared to \$587,292 for the comparable period of the prior year. The change in revenue was primarily due to the loss of a major customer. This major customer accounted for approximately \$53,000 in revenues for the three months ended March 31, 2011 compared to \$0 in revenues for the three months ended March 31, 2012.

The Company had net interest expense of \$90,323 for the three months ended March 31, 2012 compared to net interest expense of \$150,834 for the three months ended March 31, 2011. This change is primarily the result of the Company refinancing its credit facility with a commercial bank at a lower cost and borrowing less.

Operating expenses from continuing operations for the three months ended March 31, 2012 were \$415,404 compared to \$415,453 for the three months ended March 31, 2011, a \$49 difference. Operating expenses for the first quarter of 2012 versus 2011 were constant while at the same time the Company was able to replace a major customer by increasing its business from existing clients and new clients.

Reduced interest expense more than offset the decrease in finance revenues and resulted in net income from continuing operations for the three months ended March 31, 2012 of \$36,769 compared to net income of \$21,037 for the three months ended March 31, 2011.

#### Liquidity

#### Cash Flow Summary

#### **Cash Flows from Operating Activities**

Net cash used in operating activities was \$766,943 for the three months ended March 31, 2012 and was primarily due to cash used by operating assets, primarily to purchase accounts receivable. Cash used by operating assets and liabilities was primarily due to an increase of \$857,153 in retained interest in accounts receivable. Increases and decreases in prepaid expenses, accounts payable, accrued payroll and accrued expenses were primarily the result of timing of payments and receipts.

Net cash provided by operating activities was \$541,559 for the three months ended March 31, 2011 and was primarily due to cash provided by operating assets, and collections on accounts receivable. Increases and decreases in prepaid expenses, accounts payable, accrued payroll and accrued expenses were primarily the result of timing of payments and receipts.

### **Cash Flows from Investing Activities**

For the three months ended March 31, 2012, net cash used in investing activities was \$2,349 for the purchase of property and equipment.

For the three months ended March 31, 2011 net cash used in investing activities was \$3,186 for the purchase of property and equipment.

## **Cash Flows from Financing Activities**

Net cash provided by financing activities was \$986,391 for the three months ended March 31, 2012. This was the result of proceeds from the Company's rediscount credit facility.

Net cash used in financing activities was \$187,936 for the three months ended March 31, 2011 and was primarily due to repayments on borrowings from a financial institution and lender.

#### **Capital Resources**

We have the availability of a \$10 million Rediscount Credit Facility with a Commercial Bank. The maximum amount that can be borrowed under the facility is \$10 million and the Bank advances up to 80% of Anchor's advances to its clients. The agreement's anniversary date is November 30, 2012 and automatically renews each year for an additional year provided that the Company has not provided 60 days notice to the financial institution in advance of the anniversary date. This facility is secured by our assets, and contains certain standard covenants, representations and warranties for loans of this type. In the event that we fail to comply with the covenant(s) and the lender does not waive such non-compliance, we could be in default of our credit facility, which could subject us to penalty rates of interest and accelerate the maturity of the outstanding balances. The Credit Agreement contains standard representations, warranties and events of default for facilities of this type. Occurrences of an event of default under our credit facility allow the lender to accelerate the payment of the loans and/or terminate the commitments to lend, in addition to other legal remedies, including foreclosure on collateral. In the event we are not able to maintain adequate credit facilities for our factoring, purchase order financing and acquisition needs on commercially reasonable terms, our ability to operate our business and complete one or more acquisitions would be significantly impacted and our financial condition and results of operations could suffer. We can provide no assurances that replacement facilities will be obtained by us on terms satisfactory to us, if at all.

On April 26, 2011, upon approval of the Board, Anchor entered into a Promissory Note for up to \$2 million from MGM. The money to be borrowed under the note was subordinate to Anchor's accounts receivable credit facility with a senior lender, which required funds employed to be no less than \$5,000,000 before Anchor borrowed funds from MGM. The Promissory Note is to assist Anchor in providing factoring and purchase order funding facilities to some of its clients and it replaces an earlier agreement between the parties. This facility may supplement Anchor's \$10 Million Rediscount Credit Facility with a Commercial Bank. The MGM Promissory Note is a demand note payable together with interest at the rate of 11% per annum. If mutually agreed upon in writing by Anchor and MGM, and if Anchor's purchase order fundings exceed \$1 Million, then interest may accrue on the portion of the unpaid balance of this Note that is funding purchase order advances that are in excess of \$1 Million at a rate equal to twenty percent (20%) per annum. Anchor owed \$0 to MGM under the Promissory Note as of March 31, 2012 and December 31, 2011.

Based on our current cash position and our Credit Facilities, we believe we can meet our cash needs for the next 12 to 15 months and support our anticipated organic growth. In the event we acquire another company, we may need additional equity or subordinated debt financing and/or a new credit facility to complete the transaction and our daily cash needs and liquidity could change based on the needs of the combined companies. At that time, in the event we are not able to obtain adequate new facilities and/or financing to complete the acquisition (if needed) and to operate the combined companies financing needs on commercially reasonable terms, our ability to operate and expand our business would be significantly impacted and our financial condition and results of operations could suffer.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. Our primary exposure to market risk is interest rate risk associated with our short term money market investments. The Company does not have any financial instruments held for trading or other speculative purposes and does not invest in derivative financial instruments, interest rate swaps or other investments that alter interest rate exposure. The Company does not have any credit facilities with variable interest rates.

# ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-15(e). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. The Company carried out an evaluation, under the supervision and with the participation of the Company's disclosure controls and procedures. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures were effective at the reasonable assurance level at the end of our most recent quarter. There have been no changes in the Company's disclosure controls and procedures or in other factors that could affect the disclosure controls subsequent to the date the Company completed its evaluation. Therefore, no corrective actions were taken.

There were no changes in the Company's internal controls over financial reporting during the most recently completed fiscal quarter that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.



#### PART II. OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS:

We are not a party to any pending material legal proceedings except as described below. To our knowledge, no governmental authority is contemplating commencing a legal proceeding in which we would be named as a party.

On October 22, 2010, the Company filed a complaint in the Superior Court of Stamford/Norwalk, Connecticut against the Administrators of the Estate of David Harvey ("Harvey") to recoup a credit loss incurred by the Company's former subsidiary, Brookridge Funding Services, LLC. Harvey was the owner of a Company that caused the credit loss and the Company is pursuing its rights under the personal guarantee that Harvey provided. The Complaint is demanding principal of approximately \$485,000 plus interest and damages. During the quarter ended March 31, 2012, there were no current developments involving the legal proceeding.

## Item 1A. Risk Factors:

As a Smaller Reporting Company as defined Rule 12b-2 of the Exchange Act and in item 10(f)(1) of Regulation S-K, we are electing scaled disclosure reporting obligations and therefore are not required to provide the information requested by this Item 1A. See the Company's risk factors disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS:

(a) For the three months ended March 31, 2012, there were no sales of unregistered securities, except as follows:

Date of Sale	Title of Security	Number Sold	Consideration Received, Commissions	Purchasers	Exemption from Registration Claimed
			Securities granted under Equity Compensation Plan;	Employees, Directors	Section 4(2) of the Securities Act of 1933 and/or Rule 506
March 2012	Common Stock Options (1)	500,000	no cash received; no commissions paid	and/or Officers	promulgated thereunder

(b) Rule 463 of the Securities Act is not applicable to the Company.

(c) In the three months ended March 31, 2012, there were no repurchases by the Company of its Common Stock.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES:

Not applicable.

# ITEM 4. MINING AND SAFETY DISCLOSURES.

Not applicable.

# ITEM 5. OTHER INFORMATION:

Not applicable.



## ITEM 6. EXHIBITS:

The following exhibits are all previously filed in connection with our Form 10-SB, as amended, unless otherwise noted.

D 1	Exchange Agreement
2.1	Exchange Agreement
3.1	Certificate of Incorporation-BTHC,INC.
3.2	Certificate of Merger of BTHC XI, LLC into BTHC XI, Inc.
3.3	Certificate of Amendment
3.4	Designation of Rights and Preferences-Series 1 Convertible Preferred Stock
3.5	Amended and Restated By-laws
4.1	Form of Placement Agent Warrant issued to Fordham Financial Management
10.1	Directors' Compensation Agreement-George Rubin
10.2	Employment Contract-Morry F. Rubin
10.3	Employment Contract-Brad Bernstein
10.4	Agreement-Line of Credit
10.5	Fordham Financial Management-Consulting Agreement
10.6	Facilities Lease – Florida
10.7	Facilities Lease – North Carolina
10.8	Loan and Security Agreement (1)
10.9	Revolving Note (1)
10.10	Debt Subordination Agreement (1)
10.11	Guaranty Agreement (Morry Rubin) (1)
10.12	Guaranty Agreement (Brad Bernstein)(1)
10.13	Continuing Guaranty Agreement (1)
10.14	Pledge Agreement (1)
10.16	Asset Purchase Agreement between the Company and Brookridge Funding LLC (2)
10.17	Senior Credit Facility between the Company and MGM Funding LLC (2)
10.18	Senior Credit Facility Guarantee - Michael P. Hilton and John A. McNiff III (4)
10.19	Employment Agreement - Michael P. Hilton (4)
10.20	Employment Agreement - John A. McNiff (4)
10.21	Accounts Receivable Credit Facility with Greystone Commercial Services LP (3)
10.22	Memorandum of Understanding - Re: Rescission Agreement*
10.23	Rescission Agreement and Exhibits Thereto (5)
10.24	Termination Agreement by and between Brookridge Funding Services LLC and MGM Funding LLC.(5)
10.25	First Amendment to Factoring Agreement (6)
10.26	Promissory Note dated April 26, 2011 between Anchor Funding Services, Inc. and MGM Funding, LLC (7)
10.27	Rediscount Facility Agreement with TAB Bank (8)
10.28	Form of Validity Warranty to TAB Bank (8)
21.21	Subsidiaries of Registrant listing state of incorporation (4)
31.1	Rule 13a-14(a) Certification – Principal Executive Officer *
31.2	Rule 13a-14(a) Certification – Principal Financial Officer *
32.1	Section 1350 Certification – Principal Executive Officer *
32.2	Section 1350 Certification – Principal Financial Officer *
99.1	2007 Omnibus Equity Compensation Plan
99.2	Form of Non-Qualified Option under 2007 Omnibus Equity Compensation Plan
99.3	Amendment to 2007 Omnibus Equity Compensation Plan increasing the Plan to 4,200,000 shares (9)
99.4	Press Release – First Quarter Results of Operations *
101.INS	XBRL Instance Document, XBRL Taxonomy Extension Schema *
101.SCH	Document, XBRL Taxonomy Extension *
101.CAL	Calculation Linkbase, XBRL Taxonomy Extension Definition *
101.DEF	Linkbase,XBRL Taxonomy Extension Labels *
101.LAB	Linkbase, XBRL Taxonomy Extension *
101.PRE	Presentation Linkbase *

\* Filed herewith.

(1) Incorporated by reference to the Registrant's Form 8-K filed November 24, 2008 (date of earliest event - November 21, 2008).

(2) Incorporated by reference to the Registrant's Form 8-K filed December 8, 2009 (date of earliest event - December 4, 2009).

- (3) Incorporated by reference to the Registrant's Form 8-K filed December 2, 2009 (date of earliest event November 30, 2009).
- (4) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended December 31, 2009.
- (5) Incorporated by reference to the Registrant's Form 8-K filed October 12, 2010 (date of earliest event October 6, 2010).
- (6) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended December 31, 2010.
- (7) Incorporated by reference to the Registrant's Form 8-K filed April 28, 2011 (date of earliest event April 26, 2011).
- (8) Incorporated by reference to the Registrant's Form 10-Q for the quarter ended September 30, 2011.
- (9) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended December 31, 2011.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 10, 2012

# ANCHOR FUNDING SERVICES, INC.

By: /s/ Morry F. Rubin

Morry F. Rubin Chief Executive Officer

Date: May 10, 2012

By: /s/ Brad Bernstein

Brad Bernstein President and Chief Financial Officer

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## **CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, Morry F. Rubin, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Anchor Funding Services, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

DATE: May 10, 2012

By:

/s/ MORRY F. RUBIN Morry F. Rubin Chief Executive Officer

### **CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Brad Bernstein, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Anchor Funding Services, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

DATE: May 10, 2012

By: /s/ BRAD BERNSTEIN

Brad Bernstein President and Chief Financial Officer

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18U.S.C. SECTION 1350

In connection with the Quarterly Report of Anchor Funding Services, Inc. (the "Company") on Form 10-Q for the period ending March 31, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Morry Rubin, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By:

Morry F. Rubin Chief Executive Officer May 10, 2012

/s/ MORRY F. RUBIN

## CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18U.S.C. SECTION 1350

In connection with the Quarterly Report of Anchor Funding Services, Inc. (the "Company") on Form 10-Q for the period ending March 31, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brad Bernstein, President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By:

Brad Bernstein, President and Chief Financial Officer May 10, 2012

/s/ BRAD BERNSTEIN

# FOR IMMEDIATE RELEASE – May 10, 2012

# Anchor Funding Services, Inc. reports net income from continuing operations of \$36,769 for the three months ended March 31, 2012 as compared to \$21,037 for the comparable period of the prior year.

**Boca Raton, Fl. (PR Newswire) May 10, 2012** – Anchor Funding Services, Inc. (OTC Bulletin Board Symbol "AFNG.OB") announced today its results of operations for the three months ended March 31, 2012. Anchor reported first quarter 2012 finance revenues decreased to \$542,496 as compared to \$587,292 for the comparable period of the prior year, a 7.6% decrease. The change in revenue was primarily due to the loss of a major customer. Anchor had no revenues from this customer in 2012 and approximately \$53,000 in revenues for the comparable period of the prior year. The decrease in net finance revenues was offset by reduced interest expense resulting in net income from continuing operations of \$36,769 for the three months ended March 31, 2012 as compared to \$21,037 for the comparable period of the prior year. Anchor's refinancing of its credit facility on November 30, 2011 at a lower cost combined with less borrowing resulted in a decrease in first quarter 2012 interest expense of \$60,511 as compared to first quarter 2011.

Anchor continues to experience demand for its financing product services. Excluding the major customer mentioned above, Anchor purchased approximately \$20,245,117 of invoices during this period compared to approximately \$18,961,106 for the comparable period of the prior year.

Morry F. Rubin, CEO, stated "We are excited about our profitable results and our new credit facility which while making us more competitive in the marketplace with the ability to fund larger transactions, is having a positive impact already on Anchor's bottom line. Since having completed our private placement of convertible preferred securities in April 2007, we have organically grown the portfolio from less than a dozen clients in a few states to servicing more than 130 companies in over 30 states in calendar 2011. We are focused on adding additional credit worthy clients to our national portfolio and seeking acquisition opportunities."

We are excited about our future expansion opportunities and will continue to communicate important developments as they occur.

#### **About Anchor**

Anchor provides innovative accounts receivable funding, purchase order financing and credit management services to small and mid-size U.S. businesses. Our funding program which is based upon creditworthiness of accounts receivable, provides rapid and flexible financing to support small businesses' daily working capital needs.

#### **Additional Information**

For additional information, a copy of Anchor's Form 10-Q can be obtained on the Internet by going to www.sec.gov, clicking "Search for Company filings," then clicking "Companies & Other Filers," typing in our company name and clicking "find Companies."

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995.

Certain statements in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Anchor to be materially different from any future results, performances or achievements express or implied by such forward-looking statements. The forward-looking statements are subject to risks and uncertainties including, without limitation, changes in levels of competition, possible loss of customers, and Anchor's ability to attract and retain key personnel.

Contact Morry F. Rubin, Chairman and C.E.O. 561-961-5000 Email: <u>mrubin@anchorfundingservices.com</u>